

## Andrew Seltzer

Department of Economics  
Royal Holloway, University of London  
Egham, Surrey TW20 0EX  
United Kingdom  
Phone: +44 01784 44398  
[a.seltzer@rhul.ac.uk](mailto:a.seltzer@rhul.ac.uk)

---

### Education

Ph.D. in Economics, University of Illinois at Urbana-Champaign, 1994.  
Ph.D. Dissertation: “Causes and Consequences of American Minimum Wage Legislation, 1911-1947” (Dissertation Chairperson: Professor Lee Alston)  
M.S. in Economics, University of Illinois at Urbana-Champaign, 1991.  
B.A. with Distinction in Economics, Colby College, 1987.

### Current Position

University of London, Royal Holloway College, Reader, Department of Economics, Sept. 2001– present.

### Previous Positions

University of Illinois, Visiting Assistant Professor, Spring Semester 2002.  
University of London, Royal Holloway College, Senior Lecturer, Department of Economics, Sept. 1999–Sept. 2001; Lecturer, Nov. 1997–Sept. 1999.  
University of Melbourne, Lecturer, Department of Economic History, Feb. 1994-Nov. 1997.  
University of Sydney, Westpac Postdoctoral Fellow in Economics, July 1993-Feb.1994.  
University of Sydney, Department of Economics, Tutor, July 1993-Dec. 1993.  
University of Illinois, Teaching Assistant, Department of Economics, Aug. 1988-May 1990 and Aug. 1991-May 1993.  
University of Illinois, Research Assistant, Department of Economics, July 1990-Aug. 1991.

### Grants and Awards

- Nuffield Foundation, Small Research Grant, 2001.
- Royal Economics Society, Conference Travel Grant, 1999.
- Economic History Association, Arthur B. Cole Grant in Aid, 1999.
- University of London, Central Research Fund Grant, 1999.
- Royal Economic Society, Small Budget Scheme Grant, 1999.
- ARC Small Grant, Australian Research Council, 1995.
- Economic History Association Dissertation Panel, 1994, selected as one of the three best dissertations in American economic history.
- B. McNutt Award, University of Illinois Department of Economics, 1993, given annually to the outstanding student in labor economics.
- Thrift Award, University of Illinois College of Commerce, 1991, given annually to the outstanding graduate student essay on savings or savings institutions.
- Champion Federal Fellowship in Economics, 1988-89, given to outstanding incoming domestic students.

## **Publications**

### Journal Articles

“Democratic Opposition to the Fair Labor Standards Act: A Comment on Fleck”, *Journal of Economic History*, accepted subject to minor revisions.

“Can Incomes Policies Reduce Real Wages?: Micro-Evidence from the 1931 Australian Award Wage Cut”, *Research in Economic History*, vol. 21 (2003), pp. 105-33, forthcoming.

“Monopsony and Minimum Wages: Evidence from the Tobacco Leaf-Processing Industry”, *Essays in Economic and Business History*, vol. 20 (2002), pp. 167-182.

“Salaries and Career Opportunities in the Banking Industry: Evidence from the Personnel Records of the Union Bank of Australia” (co-author Kenneth Simons), *Explorations in Economic History*, vol. 38 (April 2001), pp. 195-224 (Lead article).

“Controlling and Motivating the Workforce: Evidence from the Banking Industry in the Late 19<sup>th</sup> and Early 20<sup>th</sup> Centuries”, *Australian Economic History Review*, vol. 40, no 3 (November 2000), pp. 219-38 (Lead article).

“Personnel Practices at the Union Bank of Australia: Panel Evidence from the 1887-1900 Entry Cohorts” (co-author David Merrett), *Journal of Labor Economics*, vol. 18, no. 4 (October 2000), pp. 573-613 (Lead article).

“The Nature of Bank Work and Worker Monitoring: A Study of the Union Bank of Australia in the 1920s” (co-author David Merrett), *Business History*, vol. 42, no. 3 (July 2000), pp. 133-152, also published in David Merrett, editor, *Business Institutions and Behaviour in Australia*, Frank Cass, London & Portland, OR., 2000, pp. 133-152.

“Neighbourhood and Family Effects in Educational Progress” (co-author Ben Jensen), *Australian Economic Review*, vol. 33, no. 1 (March 2000), pp. 17-31.

“An Evaluation of the International Evidence on the Employment Effects of Minimum Wage Legislation”, *Australian Economic Review*, Policy Forum: Minimum Wages, vol. 30 no. 2 (June 1997), pp. 208-14.

"The Effects of the Fair Labor Standards Act of 1938 on the Southern Seamless Hosiery and Lumber Industries", *Journal of Economic History*, vol. 57, no. 2 (June 1997), pp. 396-415.

"The Political Economy of the Fair Labor Standards Act of 1938", *Journal of Political Economy*, vol. 103, no. 6, (December 1995), pp. 1302-1344.

“Causes and Consequences of American Minimum Wage Legislation, 1911-1947”, Dissertation Summary, *Journal of Economic History*, vol. 55, no. 2 (June 1995), pp. 376-378.

### Other Publications

“Labour Demand” (Co-author Phillip Lewis), Chapter 3 in K. Norris and M. Wooden, eds., The Changing Australian Labour Market, Commission Paper 11 (ISBN: 0644 46497 6), Canberra: Economic Planning and Advisory Council, 1996, pp. 39-52.

Book Reviews in *Australian Economic History Review* (vol. 37, no. 3, pp. 311-12), *Journal of Economic History* (vol. 56, no. 4, pp. 964-65), *Economic Record* (vol. 71, no. 213, pp. 198-200), *Industrial and Labor Relations Review*, vol. 47, no. 4, pp. 733-34).

### **Paper Presentations**

**Seminars:** Williams College, Monash University, Union College, University of Calgary, University of Illinois, Claremont McKenna College, Northwestern University, University of Essex, Royal Holloway College, Australian National University, London School of Economics, Royal Holloway College, University of Warwick, Australian Industry Commission, Melbourne University, University of Western Australia, Barnard College, Colby College, La Trobe University, Central Queensland University, University of Sydney, North Carolina State University, University of Indiana.

**Conferences:** Midwest Economics Association, Economic and Business Historical Society, Labour Markets Workshop, Economic History Association, Western Economics Association, Economic History Society, Economics Society of Australia, World Congress of Cliometrics, Australian Labour Market Research, Australia/New Zealand Economic History Society.

### **Discussant or Invited Participant**

Midwest Economics Association, Labour Markets Workshop, Western Economics Association, Economic History Society Conference, Allied Social Sciences Association, Western Economics Association, Australia/New Zealand Economic History Society Conference, Economic History Association Meetings, Kansas Conference on Historical Labor Statistics.

### **Other Professional Activities**

- Administration at Royal Holloway College: Seminar Coordinator, Hiring Committee, Research Committee, Teaching Committee, Faculty Board, Admissions Tutor, Seminar Coordinator, Planning Committee.
- Profiled Young Cliometrician, <http://cs.muohio.edu/Clio/index-ClioResearch.html>, 2001.
- Rapporteur for the *Cliometric Society Newsletter*, ASSA meetings, January 1997.
- Organized Australia/New Zealand Economic History Society sessions at Economics Society of Australia, 24th and 25th Conference of Economists, 1995 and 1996.
- Seminar coordinator, University of Melbourne, Department of Economic History, April 1994 – November 1997.
- Postgraduate student supervision: Theses supervised:
  - Ben Jensen (Ph.D. submitted 2002) – currently research fellow Melbourne Institute of Applied Economic and Social Research
  - Andre Sammartino (Ph.D. 2002) – currently lecturer, University of Melbourne
  - Edwina Harris (Ph.D. 2001) – currently lecturer, RMIT
- Coordinator of the Australia/New Zealand Economic History Society Conference at the

University of Melbourne, Mar. 31-Apr. 2, 1995.

- Referee: *Agenda*, *Australian Economic History Review*, *Australian Economic Review*, *Business History*, *Economica*, *Emerging Markets Review*, *Explorations in Economic History*, *Journal of Economic History*, *Journal of Labor Economics*, and *Journal of Political Economy*.