

# Lecture 1

Ownership of land is highly unequal in the developing world, especially in Latin America.

⇒ people who work the land are often not the owners

There can be various arrangements between landlords and tenants

$Y$  - output

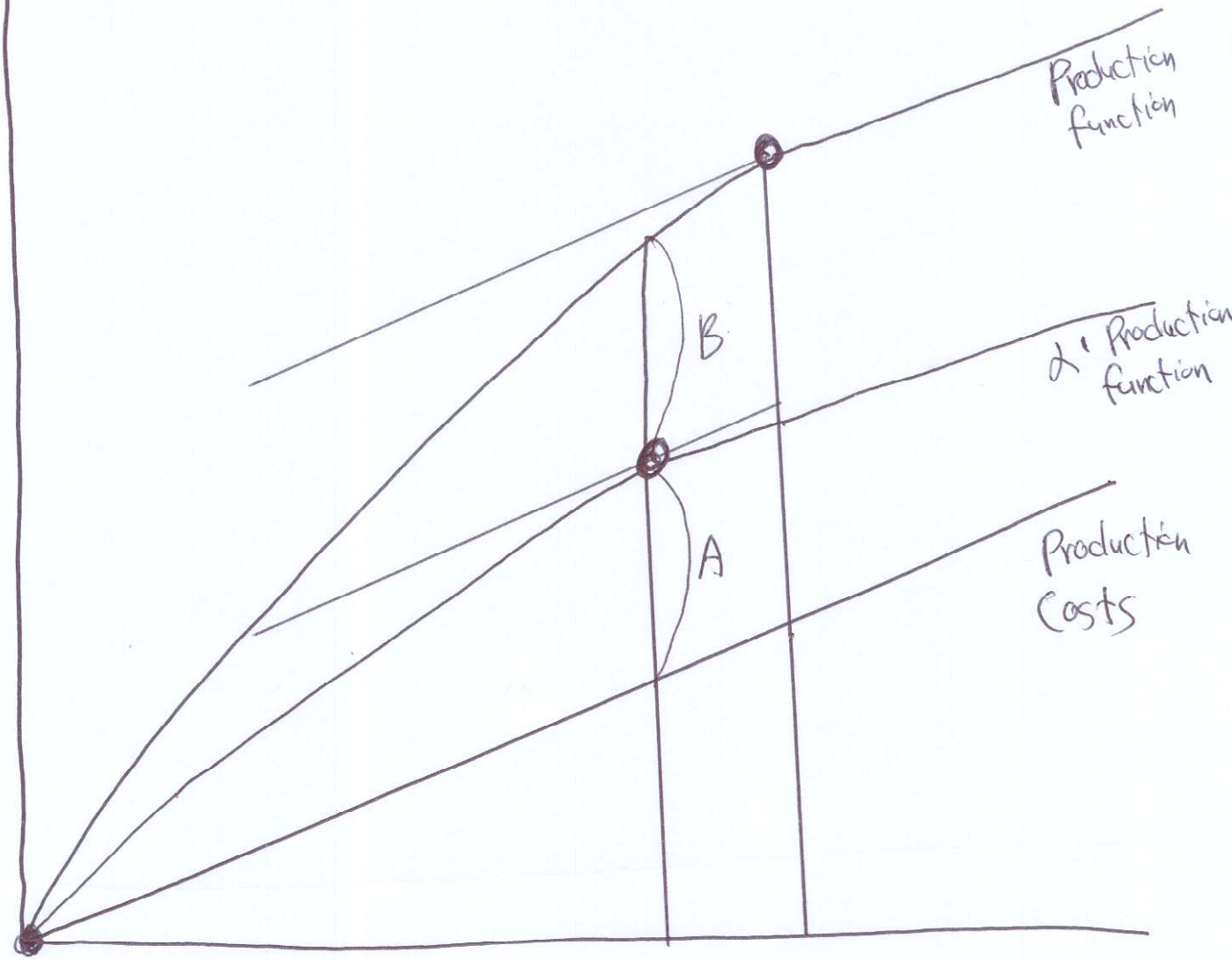
$R$  - rent paid by tenant

$F$  - component of rent that does not depend on output

$$R = \alpha Y + F$$

# Marshallian Inefficiency

output  
costs

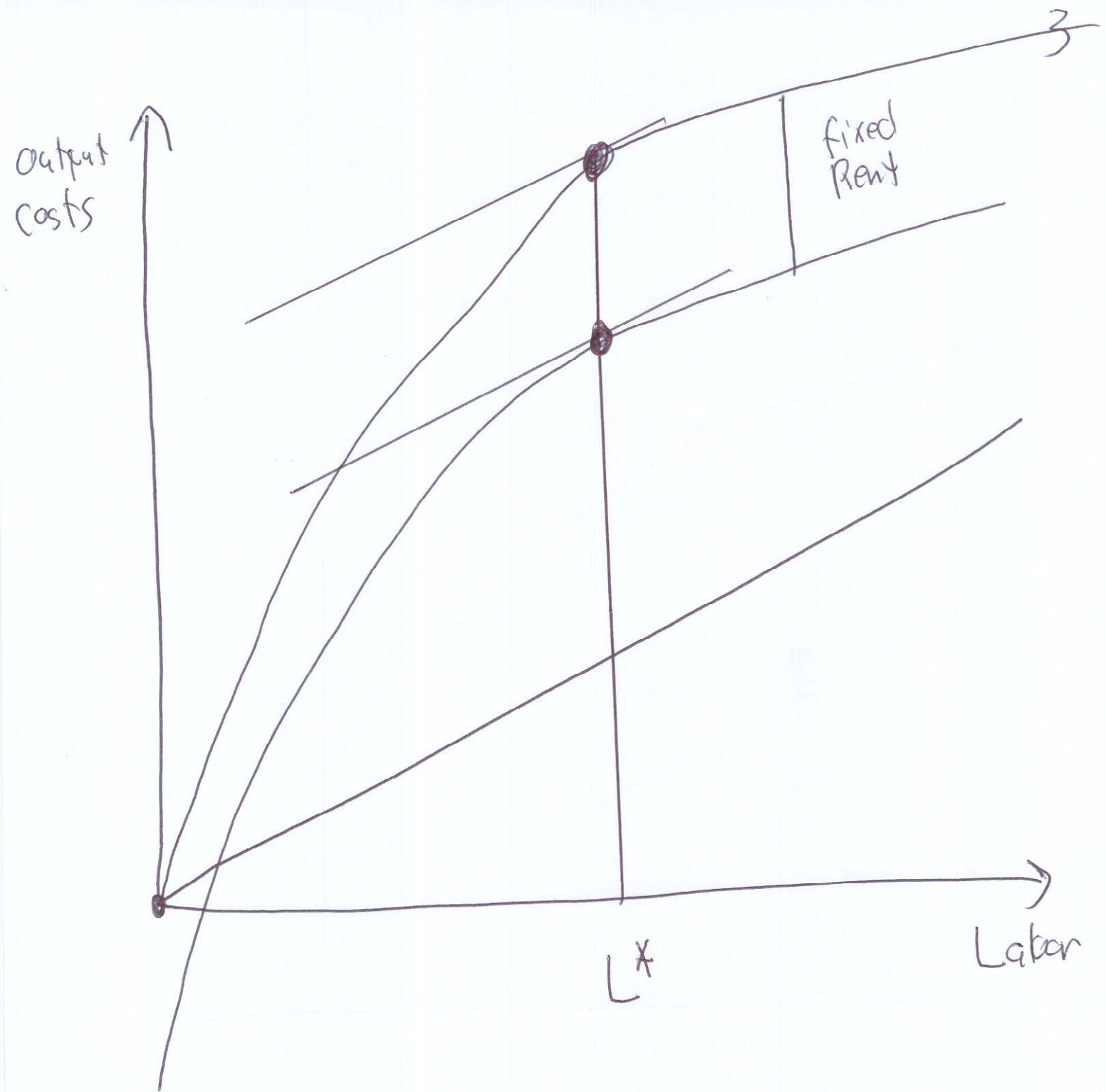


$L$   
 Sharecropper's  
 labor  
 supply

$L^*$   
 efficient  
 labor supply

A - Sharecroppers profit

B - Landlord's income



You can achieve an efficient outcome with a fixed rent payment

Why do we see sharecropping if it is inefficient?

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There have been many attempts to explain this puzzle.

1. Sharecropping provides insurance to tenants
2. If both landlords & tenants work the land then they both need incentives to provide inputs.
3. Sharecropping combined with cost sharing of inputs, like fertilizer, can make sense. For example, both costs & rewards might be cut in half.
4. Limited liability - Sometimes the tenant cannot pay back a fixed rent fully. The Landlord might prefer a small payment to a default.