## Lecture 16. Endogeneity & Instrumental Variable Estimation (continued)

Seen how endogeneity,  $Cov(x,u) \neq 0$ , can be caused by

Omitting (relevant) variables from the model Measurement Error in a right hand side variable Simultaneity (interdependence) between variables

## Solution: instrumental variable estimation

 Find variable(s) correlated with the problem variable but which does not suffer from endogeneity

So 
$$b_1^{|V|} = \frac{Cov(Z, y)}{Cov(Z, X)}$$
 (compare with  $b_1^{OLS} = \frac{Cov(X, y)}{Var(X)}$ )

This process of using extra exogenous variables as instruments for endogenous RHS variables is known as **identification** 

If there are no additional exogenous variables outside the original equation that can be used as instruments for the endogenous RHS variables then the equation is said to be **unidentified** 

Consider the previous example

$$Price = b_0 + b_1 Wage + e$$
 (1)

Wage = 
$$d_0 + d_1$$
Price +  $d_2$ Unemployment + v (2)

We know Price and Wage are interdependent so can't use OLS

Consider each equation in turn In (1)

1 Endogenous right hand side variable (Wage)

so we need an instrument – variable that is correlated with wage but not with error term e

In this case we can use unemployment, since it is not in (1) but is correlated with wages – via (2) and is uncorrelated with e – by the assumption of the model

Equation (1) said to be (just) identified.

There is an instrument for Wage (which is Unemployment) so can use IV on equation (1)

Price = 
$$b_0 + b_1$$
Wage + e (1)  
Wage =  $d_0 + d_1$ Price +  $d_2$ Unemployment + v (2)

Would like to estimate effect of prices on wages in (2), but because prices and wages are interdependent, OLS estimates suffer from endogeneity bias

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Now in equation (2)
1 Endogenous rhs variable (Price)

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Would like to estimate effect of prices on wages in (2), but because prices and wages are interdependent, OLS estimates suffer from endogeneity bias

Now in equation (2)

- 1 Endogenous rhs variable (Price)
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Can we find an instrument for price this time?

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Can we find an instrument for price this time?

This time given the model equation (2) is **not** identified. Since there are no available instruments that appear in (1)

so can't use IV

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In this case equation (1) said to be **over-identified** 

(more instruments - other exogenous variables that do not appear in (1) – in this case unemployment & productivity ) than strictly necessary for IV estimation)

If in an over-identified equation there are more instruments (other exogenous variables) than strictly necessary for IV estimation

which instrument to use?

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If use unemployment then as before, the IV estimator

$$b_{IV}^{\ \ } = \frac{Cov(Z, y)}{Cov(Z, X)} = \frac{Cov(Unemp, Price)}{Cov(Unemp, Wage)}$$

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Which is best?

Both will give unbiased estimate of true value, but likely (especially in small samples) that estimates will be different.

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(Remember though with small samples more efficient to use the **minimum** number of instruments)

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and that Wage is related to the exogenous variables only by

Wage = 
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Idea is then to estimate (3) and save the predicted values

$$wage = g_0 + g_1 Unemp + g_2 Prod$$

and use these predicted values as the instrument for Wage in (1)

The predicted variable  $wage = g_0 + g_1 Unemp + g_2 Prod$ 

satisfies properties of an instrument since clearly correlated with variable of interest and because it is an average only of exogenous variables, is uncorrelated with the residual e in (1) (by assumption)

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which in the example above becomes

$$\overset{\wedge}{b}_{2sls} = \frac{Cov(Wage, Price)}{\overset{\wedge}{\wedge}}$$

$$Cov(Wage, Wage)$$

Note: In many cases you will not have a simultaneous system. More than likely will have just one equation but there may well be endogenous RHS variable(s).

In this case the principle is exactly the same.

- Find additional exogenous variables that are correlated with the problem variable but uncorrelated with the error ("as if" there were another equation in the system).

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$$Cov(X_t, U_t) \neq 0$$

but

$$Cov(X_{t-1}, U_t) = 0$$

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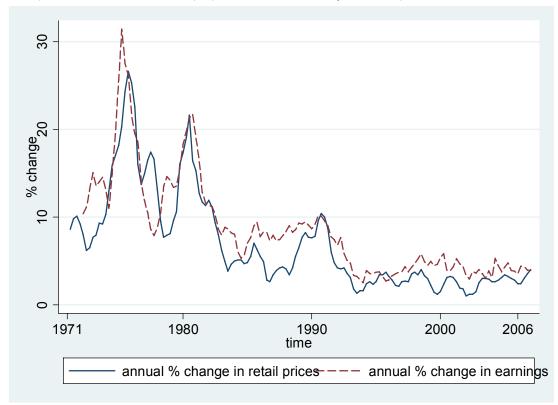
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Same argument applies to using lagged values of right hand side variables as instruments

### Example

two (line inflation time) (line avearn time, xlabel(1971 1980 1990 2000 2006) ytitle(% change) clpattern(dash))



The data set *prod.dta* contains quarterly time series data on wage, price, unemployment and productivity changes

The graph suggests that wages and prices move together over time and suggests may want to run a regression of inflation on wage changes where by assumption (and nothing else) the direction of causality runs from changes in wages to changes in inflation

	+				F( 1, 138)	=	569.25
Model	3650.00027	1	3650.00027		Prob > F	=	0.0000
Residual	884.851892	138	6.41197024		R-squared	=	0.8049
	+				Adj R-squared	=	0.8035
Total	4534.85216	139	32.6248357		Root MSE	=	2.5322
inflation	Coef.	Std. E	err. t	P> t	[95% Conf.	In	terval]
	+						
avearn	.8984636	.03765		0.000	.8240036	•	9729237
_cons	8945061	.38972	-2.30	0.023	-1.665103	-	.123909

which suggests an almost one-for-one relation between inflation and wage changes over this period. However you might equally run a regression of wage changes on prices (where now the implied direction of causality is from changes in the inflation rate to changes in wages)

#### . reg avearn inf

Source	SS	df		MS		Number of obs		140
Model Residual	3639.3317 882.265564	1	363	9.3317 322872		F( 1, 138) Prob > F R-squared Adj R-squared	= =	569.25 0.0000 0.8049 0.8035
Total	4521.59727	139	32.5	294767		Root MSE		2.5285
avearn	Coef.	Std.	 Err. 	t	P> t	[95% Conf.	In	terval]
inflation _cons	.8958375 2.488974	.0375		23.86	0.000	.8215951 1.826271		9700799

this suggests wages grow at constant rate of around 2.5% a year (the coefficient on the constant) and then each 1 percentage point increase in the inflation rate adds a .89 percentage point increase in wages.

#### Which is right specification?

In a sense both, since wages affect prices but prices also affect wages. The 2 variables are interdependent and said to be **endogenous**. This means that  $Cov(X,u) \neq 0$  ie a correlation between right hand side variables and the residuals which makes OLS estimates biased and inconsistent.

Need to **instrument** the endogenous right hand side variables. ie find a variable that is correlated with the suspect right hand side variable but uncorrelated with the error term.

Now it is not easy to come up with good instruments in this example since many macro-economic variables are all interrelated, but one possible solution with time series data is to use **lags** of the endogenous variable. The idea is that while inflation may affect wages and vice versa it is less likely that inflation can influence past values of wages and so they might be used as instruments for wages

Suppose decide to use the 3 and 4 year lag of wages as instruments for wages in the inflation regression

Which instrument to use? Both should give same estimate if sample size is large enough but in finite (small) samples the two IV estimates can be quite different.

```
sort year q /* important to sort the data before taking lags */

g wlag3=avearn[_n-12]
(16 missing values generated)

g wlag4=avearn[_n-16]
(20 missing values generated)

/* note lose observations when take lags - cant calculate lags of values toward the start of the time period */
```

### Using the 3 year lag as an instrument

ivreg inf (avear=wlag3)

Instrumental variables (2SLS) regression

Source	SS	df		MS		Number of obs	=	128
+						` ' '	=	145.52
Model	3357.2168	1	335	57.2168		Prob > F	=	0.0000
Residual	785.683138	126	6.23	3558046		R-squared	=	0.8104
+						Adj R-squared	=	0.8088
Total	4142.89994	127	32.6	5212594		Root MSE		2.4971
inflation	Coef.	Std.	Err.	t	P> t	[95% Conf.	In	terval]
avearn   _cons	1.026884 -1.790507	.08!		12.06 -2.48	0.000 0.015	.8584203 -3.220961		.195348 3600522

Instrumented: avearn
Instruments: wlag3

### Using the 4 year lag as an instrument

ivreg inf (avear=wlag4)

Instrumental variables (2SLS) regression

Source	SS	df		MS		Number of obs F( 1, 122)		124
Model   Residual	2192.9109 646.995151		5.30			Prob > F R-squared Adj R-squared	= =	0.0000 0.7722
Total	2839.90605					Root MSE		2.3029
inflation	Coef.	Std.	Err.	t	P> t	[95% Conf.	In	terval]
avearn   _cons	1.005013   -1.57803	.0779		12.89 -2.55	0.000	.8507014 -2.803437		.159324 3526229

Instrumented: avearn
Instruments: wlag4

Both estimates are similar and higher than original OLS estimate So which one?

Best idea (which also gives more efficient estimates ie ones with lower standard errors) is to use **all the instruments** at the same time – at least in large samples

- 1. Regress endogenous variables (wages) on both instruments (wage<sub>t-3</sub> and wage<sub>t-4</sub>)
- . reg avearn wlag4 wlag3

Source	SS	df		MS		Number of obs		124
Model   Residual	915.451476 1457.40163	2 121		.725738 )446416		F( 2, 121) Prob > F R-squared Adj R-squared	= =	38.00 0.0000 0.3858 0.3756
Total	2372.85311	123	19.2	2914887		Root MSE		3.4705
avearn	Coef.	Std.	Err.	t	P> t	[95% Conf.	In	terval]
wlag4   wlag3   _cons	.3527246 .146539 2.909309	.078 .0778 .6131	473	4.49 1.88 4.74	0.000 0.062 0.000	.1972279 0075803 1.695382		5082213 3006584 .123235

#### Save predicted wage

- . predict wagehat /\* stata command to save predicted value of dep. var. \*/
- 2. Include this instead of wages on the right hand side of the inflation regression
- . reg inf wagehat

Source	SS	df	MS	Number of obs =	124
	·			F(1, 122) =	59.46
Model	930.575733	1	930.575733	Prob > F =	0.0000
Residual	1909.33031	122	15.6502485	R-squared =	0.3277
	+			Adj R-squared =	0.3222
Total	2839.90605	123	23.088667	Root MSE =	3.956

inflation	Coef.	Std. Err.	t	P> t	[95% Conf.	Interval]
wagehat _cons	!				.7493933 -3.663121	1.26706 .4589473

This gives unbiased estimate of effect of wages on prices.

Compare with original (biased) estimate,
can see wage effect is a little larger, (though standard error of IV estimate is larger than in OLS)

. reg inf avearn if e(sample)

Source	SS	df		MS		Number of obs = $124$ F( 1, $122$ ) = $417.11$
Model   Residual	2197.24294 642.663105	1 122		.24294 773037		F( 1, 122) = 417.11 Prob > F = 0.0000 R-squared = 0.7737 Adj R-squared = 0.7718
Total	2839.90605	123	23.	088667		Root MSE = $2.2952$
inflation	Coef.	Std.	Err.	t	P> t	[95% Conf. Interval]
avearn   _cons	.9622848 -1.258218	.0471		20.42 -3.08	0.000	.8690122 1.055557 -2.0668384495972

Stata does all this automatically using the ivreg2 command. Adding "first" to the command will also give the first stage of the two stage least squares regression which will help you decide whether the instruments are weak or not.

```
Partial R-squared of excluded instruments: 0.3858
Test of excluded instruments:
 F(2, 121) = 38.00
 Prob > F = 0.0000
Summary results for first-stage regressions:
           Shea
Variable Partial R2 Partial R2 F( 2, 121) P-value avearn 0.3858 0.3858 38.00 0.0000
Instrumental variables (2SLS) regression
                                             Number of obs = 124
                                            F(1, 122) = 175.29
                                            Prob > F = 0.0000
                                         Centered R2 = 0.7719
Uncentered R2 = 0.9103
Total (centered) SS = 2839.906047
Total (uncentered) SS = 7221.48998
Residual SS = 647.6713926 Root MSE = 2.3
inflation | Coef. Std. Err. z P>|z| [95% Conf. Interval]
avearn | 1.008227 .0755351 13.35 0.000 .8601806 1.156273

_cons | -1.602087 .6014696 -2.66 0.008 -2.780945 -.423228
Sargan statistic (overidentification test of all instruments): 0.037
                                   Chi-sg(1) P-val = 0.84741
Instrumented: avearn
Instruments: wlag3 wlag4
```

Note that the instruments are jointly significant in the first stage (as suggested by the F value and the R<sup>2</sup>)

# Finding instruments is not easy

- in time series data sets you may be able to use **lagged values** of the data as possible instruments since lagged values are less likely to be influenced by current shocks
- in cross sections there may be economic policy interventions that could be plausibly exogenous but correlated with endogenous variable

Eg. Raising of the school leaving age as an instrument for education – exogenous since government policy but is correlated with average level of education)

### Weak Instruments

- The two stage least squares approach is also useful in helping illuminate whether the instrument(s) is good or not

Can show that IV estimation strategy may not always be better than biased OLS if the correlation between the instrument and the endogenous variable is weak (at least in small samples)

Sometimes instruments may be statistically significant from zero in the 1st stage and still not good enough.

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Cannot use the R<sup>2</sup> from the 1<sup>st</sup> stage since this could be high purely because of the exogenous variables in the model and not the instruments

Instead there is a rule of thumb (at least in the case of a single endogenous variable) that should only proceed with IV estimation if the F value (strictly net of the other exogenous variables on the right hand side of the model) in the test of the goodness of fit of the on the 1st stage of 2SLS > 10

Can also look at the **partial R** $^2$  which is based on a regression that nets out the effect of the exogenous variable  $X_2$  on both endogenous variable  $X_1$  and the instrument , Z and is obtained from the following regression

- 1. Regress  $X_2$  on  $X_1$  and save the predicted value  $X_2$
- 2. Regress Z on  $X_1$  and save the predicted value Z
- 3. Regress  $X_2$  on Z The  $R^2$  from this regression is the partial  $R^2$  ("partials out" the effect of  $X_1$ )

No threshold for the partial R<sup>2</sup> but the higher the value the greater the correlation between instrument and endogenous variable

If there is more than one potentially endogenous rhs variable in your equation the order condition (above) tells us that you will have to find at least one different instrument for **each** endogenous rhs variables (eg 2 endogenous rhs variables requires 2 different instruments).

Again, each instrument should be correlated with the endogenous rhs variable it replaces **net** of the other existing exogenous rhs variables. In this case two stage least squares estimation means predicting a value for each of the endogenous variables based on the instruments.

The examples above are based on models where there is only an endogenous variable on the right hand side of the model

In many cases you will have a combination of exogenous variables  $(X_1)$  and endogenous variables  $(X_2)$  on the right hand side

$$Y = b_0 + b_1 X_1 + b_2 X_2 + U$$

In this case the only difference in estimation procedures is to make sure that you include the exogenous variables  $X_1$  at both stages of the two stage estimation process

### Example 2: Poor Instruments & IV Estimation

Often a poor choice of instrument can make things much worse than the original OLS estimates.

Consider the example of the effect of education on wages (taken from the data set *video2.dta*). Policy makers are often interested in the costs and benefits of education. Some people argue that education is endogenous (because it also picks up the effects of omitted variables like ability or motivation and so is correlated with the error term).

The OLS estimates from a regression of log hourly wages on years of education suggest that

reg	lhw	yearsed

Source	SS	df		MS		Number of obs	=	4473 496.09
Model   Residual	160.92557 1450.34752	1		.92557 389962		Prob > F R-squared Adj R-squared	= =	0.0000 0.0999 0.0997
Total	1611.27309	4472	.360	302569		Root MSE		.56955
lhw	Coef.	Std.		t	P> t	[95% Conf.	In	terval]
yearsed   _cons	.0558941 6.163786	.0025	095	22.27 189.70	0.000	.0509743 6.100083		.060814

1 extra year of education is associated with 7.6% increase in earnings.

If endogeneity is a problem, then these estimates are biased, (upward if ability and education are positively correlated – see lecture notes on omitted variable bias).

So try to instrument instead.

For some reason you choose whether the individual owns a dvd recorder.

To be a good instrument the variable should be a) uncorrelated with the residual and by extension the dependent variable (wages) but b) correlated with the endogenous right hand side variable (education).

### However when you instrument years of education using dvd ownership

. ivreg lhw (yearsed=dvd)

Instrumental variables (2SLS) regression

Source	SS	df	MS		Number of obs $F(1, 4471)$		4473 0.16
Model   Residual	-316.945786 1928.21888		.945786 1272394		Prob > F R-squared Adj R-squared	= =	0.6903
Total	1611.27309	4472 .36	0302569		Root MSE	=	.65671
lhw	Coef.	Std. Err.	t	P> t	[95% Conf.	In	terval]
yearsed   _cons	0404242 7.367324	.1014589 1.267809	-0.40 5.81	0.690	2393338 4.881791		1584853 .852856
Instrumented:	vearsed						

Instrumented: yearsed
Instruments: dvd

\_\_\_\_\_\_

The IV estimates are now negative (and insignificant). This does not appear very sensible. The reason is that dvd ownership is hardly correlated with education as the 1<sup>st</sup> stage of the regression below shows. ivreg lhw (yearsed=dvd), first

First-stage regressions

Source	ss	df		MS		Number of obs F( 1, 4471)		4473 3.64
Model Residual	41.8959115   51468.2601		11.5	959115 115769		Prob > F R-squared	= =	0.0565 0.0008
Total	51510.156	4472		183712		Adj R-squared Root MSE		3.3929
yearsed	•	Std.		t	P> t	[95% Conf.	In	terval]
dvd _cons	.4456185 12.02768	.2335	5849	1.91 48.04	0.056	0123235 11.53683		9035605 2.51853

Moral: Always check the correlation of your instrument with the endogenous right hand variable. The "first" option on stata's ivreg command will always print the 1<sup>st</sup> stage of the 2SLS regression – ie the regression above – in which you can tell if the proposed instrument is correlated with the endogenous variable by simply looking at the t value.

Using the rule of thumb (at least in the case of a single endogenous variable) that should only proceed with IV estimation if the F value on the 1<sup>st</sup> stage of 2SLS > 10.

In the example above this is clearly not the case.

In practice you will often have a model where some but not all of the right hand side variables are endogenous.

$$Y = b_0 + b_1 X_1 = b_2 X_2 + u$$

where X<sub>1</sub> is exogenous and X<sub>2</sub> is endogenous

The only difference between this situation and the one described above is that you must include the exogenous variables  $X_1$  in **both** stages of the 2SLS estimation process

Example 3. The data set *ivdat.dta* contains information on the number of GCSE passes of a sample of 16 year olds and the total income of the household in which they live. Income tends to be measured with error. Individuals tend to mis-report incomes, particularly third-party incomes and non-labour income. The following regression may therefore be subject to measurement error in one of the right hand side variables.

```
ivreg2 nqfede (incl=ranki) female, first
First-stage regressions
```

					Number of obs	= 252
					F( 2, 249)	= 247.94
					Prob > F	= 0.0000
Total (centere	ed) SS =	122243.0372			Centered R2	= 0.6657
Total (uncente	ered) SS =	382752.6464			Uncentered R2	= 0.8932
Residual SS	=	40863.62602			Root MSE	= 13
inc1	Coef.	Std. Err.	t	P> t	[95% Conf.	Interval]
female	.2342779	1.618777	0.14	0.885	-2.953963	3.422518
ranki	.2470712	.0110979	22.26	0.000	.2252136	.2689289

```
_cons | .7722511 1.855748 0.42 0.678 -2.882712 4.427215
Partial R-squared of excluded instruments: 0.6656
Test of excluded instruments:
 F(1, 249) = 495.64
 Prob > F = 0.0000
IV (2SLS) regression with robust standard errors
                                            Number of obs = 252
                                             F(2, 249) = 14.57
                                             Prob > F = 0.0000
                                             R-squared = 0.1033
                                             Root MSE = 3.0711
                      Robust
    nqfede | Coef. Std. Err. t P>|t| [95% Conf. Interval]
     inc1 | .0450854 .0101681 4.43 0.000 .0250589
                                                         .0651119
    female | 1.176652 .3883785 3.03 0.003 .4117266
                                                         1.941578
     _cons | 4.753386 .448987 10.59 0.000
                                             3.86909
                                                         5.637683
Instrumented: incl
Instruments: female ranki
```

Note that the exogenous variable "female" appears in both stages

## **Testing Instrumental Validity (Overidentifying Restrictions)**

If you have more instruments than endogenous right hand side variables (the equation is **overidentified** – hence the name for the test) then it is possible to test whether (some of the) instruments are valid – in the sense that they satisfy the assumption of being uncorrelated with the residual in the original model. Cov (z, u) = 0

### Testing Instrumental Validity (Overidentifying Restrictions)

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One way to do this would be, as in the example above, to compute two different 2SLS estimates, one using one instrument and another using the other instrument. If these estimates are radically different you might conclude that one (or both) of the instruments was invalid (not exogenous). If these estimates were similar you might conclude that both instruments were exogenous.

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An implicit test of this – that avoids having to compute all of the possible IV estimates - is based on the following idea



Sargan Test (after Denis Sargan 1924-1996)

Given 
$$y = b_0 + b_1X + u$$
 and  $Cov(X,u) \neq 0$ 

If an instrument Z is valid (exogenous) it is uncorrelated with u To test this simply regress u on **all** the possible instruments.

$$U = d_0 + d_1 Z_1 + d_2 Z_2 + .... d_1 Z_1 + v$$

If the instruments are exogenous they should be uncorrelated with u and so the coefficients  $d_1$  ..  $d_l$  should all be zero (ie the Z variables have no explanatory power)

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$$U = d_0 + d_1 Z_1 + d_2 Z_2 + .... d_1 Z_1 + v$$

If the instruments are exogenous they should be uncorrelated with u and so the coefficients  $d_1$  ..  $d_l$  should all be zero (ie the  $\, Z \,$  variables have no explanatory power)

Since u is never observed have to use a proxy for this. This turns out to be the residual from the 2SLS estimation estimated using all the possible instruments

$$u = y - b_0^{2sls} - b_1^{2sls} X$$

(since this is a consistent estimate of the true unknown residuals)

## So to Test Overidentifying Restrictions

- 1. Estimate model by 2SLS and save the residuals
- 2. Regress these residuals on **all** the exogenous variables (including those  $X_1$  variables in the original equation that are not suspect)

$$u^{2sls} = d_0 + b_1 X_1 + d_1 Z_1 + d_2 Z_2 + \dots d_l Z_l + V$$

and save the R<sup>2</sup>

- 3. Compute N\*R<sup>2</sup>
- 4. Under the null that all the instruments are uncorrelated then  $N*R^2 \sim \chi^2$  with L-k degrees of freedom

(L is the number of instruments and k is the number of endogenous right hand side variables in the original equation)

## So to Test Overidentifying Restrictions

- 1. Estimate model by 2SLS and save the residuals
- 2. Regress these residuals on *all* the exogenous variables (including those  $X_1$  variables in the original equation that are not suspect)

$$u^{2sts} = d_0 + b_1 X_1 + d_1 Z_1 + d_2 Z_2 + \dots d_1 Z_1 + v$$

and save the R<sup>2</sup>

- 3. Compute N\*R2
- 4. Under the null that all the instruments are uncorrelated then  $N*R^2 \sim \chi^2$  with L-k degrees of freedom

(L is the number of instruments and k is the number of endogenous right hand side variables in the original equation)

Note that can only do this test if there are more instruments than endogenous right hand side variables (in just identified case the residuals and right hand side variables are uncorrelated by construction)

Also this test is again only valid in large samples

Example: using the *prod.dta* file we can test whether some of the instruments (wage<sub>t-3</sub> and wage<sub>t-4</sub>) are valid instruments for wages

1<sup>st</sup> do the two stage least squares regression using all the possible instruments

ivreg inf (avearn=wlag3 wlag4)

#### Now save these 2sls residuals

. predict ivres, resid

and regress these on all the exogenous variables in the system (remember there may be situations where the original equation contained other exogenous variables, in which case include them here also)

. reg ivres wlag3 wlag4

Source	ss s	df	MS		Number of obs	
Model Residual	+   .193389811   647.478005	121	096694905 5.3510579		F( 2, 121) Prob > F R-squared Adj R-squared	= 0.9821 = 0.0003
Total	647.671395		5.2656211		Root MSE	= 0.0102 $= 2.3132$
ivres	Coef.	Std. Er	r. t	P> t	[95% Conf.	Interval]
wlag3 wlag4 _cons	.0096316  0085304  0073752	.05188 .052351 .408697	7 -0.16	0.853 0.871 0.986	0930943 1121743 8164997	.1123575 .0951136 .8017493

The test is  $N*R^2 = 124*0.0003 = 0.04$  which is  $\sim \chi^2$  (L-k = 2-1)

(L=2 instruments and k=1 endogenous right hand side variable)

Since  $\chi^2_{(1)}^{\text{critical}} = 3.84$ , estimated value is below critical value so **accept** null hypothesis that some of the instruments are valid

Can obtain these results automatically using the command:

overid

Tests of overidentifying restrictions:

Sargan N\*R-sq test 0.037 Chi-sq(1) P-value = 0.8474 Basmann test 0.036 Chi-sq(1) P-value = 0.8492